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Public Co. Analysis



Source Refinitiv (former Thomson Reuters)

Rationale

It is quite obvious: understanding the numbers of your clients, suppliers or even competitors might help you a lot. We simplified the process to the maximum - attached you get all the numbers we have for the company - ready to be used in your analysis!

Skill detailsYou find the skill description on our website https://askbrian.ai/skills/

Sheets:

This sheet contains business intelligence data (industry, financial commentary, key officers...) as well as a 140 structured ratios for **INSIGHTS** the company.

This sheet contains all the data available for the particular company based on the company's P&L, Balance Sheet and Cash Flow STATEMENTS statement as reported.

Sometimes it is not easy to find the company you are searching for. Therefore in this sheet you'll find all the companies I know **All_Companies** incl. a unique ID.

Brian distinguishes between four company types and uses specific templates: Industry, Bank, Insurance, Utility. Here he used the

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Remark on templates

Refinitiv remarks

Company insight



Company: Tesla Inc

RIC TSLA.O
Last update: 2020-08-31

A) BUSINESS INTELLIGENCE

)	Company information		
	Number of employees	48016	
	Ticker	TSLA	
	RIC	TSLA.O	
	Stock exchange	NASD	NASDAQ

A2)	Contact information		
	Homepage of company	https://www.te	
	Main phone number	1.650.6815000	
	Address of company	3500 Deer Creek Rd, PALO ALTO, CA, 94304-1317, United States	

A3) Business summary

Tesla, Inc., formerly Tesla Motors, Inc., designs, develops, manufactures and sells fully electric vehicles, and energy storage systems, as well as installs, operates and maintains solar and energy storage products. The Company operates through two segments: Automotive, and Energy generation and storage.

The Automotive segment includes the design, development, manufacturing, and sales of electric vehicles. The Energy generation and storage segment includes the design, manufacture, installation, and sale or lease of stationary energy storage products and solar energy systems to residential and commercial customers, or sale of electricity generated by its solar energy systems to customers. The Company produces and distributes two fully electric vehicles, the Model S sedan and the Model X sport utility vehicle (SUV). It also offers Model 3, a sedan designed for the mass market. It develops energy storage products for use in homes, commercial facilities and utility sites.

A4) Financial summary

BRIEF: For the six months ended 30 June 2020, Tesla Inc revenues increased 10% to \$12.02B. Net income totaled \$120M vs. loss of \$1.11B. Revenues reflect Automotive segment increase of 11% to \$11.36B, Other segment increase of 57% to \$3.86B, China (Country) segment increase of 57% to \$2.3B. Net Income reflects Selling, general and administrative - Ba decrease of 16% to \$953M (expense).

A5)	Peer industries					
	Index constituent					
	Industry Thomson Reuters latest	5310101014	Electrical (Alternative) Vehicles			
	Industry Thomson Reuters 2004	53111	Auto & Truck Manufacturers			
	Industry according to MG	412	Auto & Truck Manufacturers			
	Sector according to MG	4	Consumer Cyclical			
	Industry NAICS	336111	Automobile Manufacturing			
	Industry SIC	3711	Motor Vehicles And Car Bodies			

itey officers				
Name, surname	Title	Title start	Since	Age
Robyn, Denholm	Chmn.,	2018-11-09	2018-11-09	56
	Independent			
	Chairman of			
Elon, Musk	CEO, Chief	2018-11-09	2004-04-01	48
	Executive			
	Officer,			
Zachary, Kirkhorn	CFO, Chief	2019-03-13	2019-03-13	35
	Financial			
	Officer	0040.00	0040 04 04	47
Jerome, Guillen	Corp. Exec.,	2018-09-	2013-04-01	47
	President -			
Andrew, Baglino	Automotive Sr. VP, Senior	2019-10-	2019-10-01	39
Andrew, Bagiino	Vice President	2019-10-	2019-10-01	39
	of Powertrain			
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			n.av.	n.av.
			n.av.	n.av.
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B) MANAGEMENT EFFECTIVENESS

B1)	Assets		
•	Return on investment	-3.83%	This value is the annual Income After Taxes divided by the average Total Long Term Debt, Other Long Term
	- most recent fiscal year	0.0070	Liabilities, and Shareholders Equity, expressed as a percentage.
	Return on investment	2.12%	This value is the trailing twelve month Income After Taxes divided by the average Total Long Term Debt,
	- trailing 12 month	2.1270	Other Long Term Liabilities and Shareholders Equity, expressed as a percentage.
	Return on investment	-6.99%	This value is calculated by first determining the annual Return on Investment for each of the 5 most recent
	- 5 year average	0.0070	fiscal years and then averaging the resulting values. The Return on Investment is the annual Income After
	o your average		Taxes divided by the average Total Long Term Debt, Other Long Term Liabilities and Shareholders Equity,
			and expressed as a percentage.
	Return on average assets	-2.42%	This value is calculated as the Income After Taxes for the most recent fiscal year divided by the Average
	- most recent fiscal year	-2.7270	Total Assets, expressed as a percentage. Average Total Assets is the average of the Total Assets at the
	- most recent nadar year		beginning and the end of the year.
	Return on average assets	1.37%	This value is the Income After Taxes for the trailing twelve months divided by the Average Total Assets,
	- trailing 12 month	1.07 70	expressed as a percentage. Average Total Assets is calculated by adding the Total Assets for the 5 most
	training 12 months		recent quarters and dividing by 5.
	Return on average assets	-4.59%	This value is calculated by first determining the annual Return on Assets for each of the 5 most recent fiscal
	- 5 year average	1.0070	years and then averaging the resulting values. The Return on Assets is the annual Income After Taxes
	o your average		divided by the Average Total Assets, expressed as a percentage.
	Asset turnover	0,77	This value is calculated as the Total Revenues for the most recent year divided by the Average Total Assets.
	- most recent fiscal year (ratio)	0,	The Average Total Assets is the average of the Total Assets at the beginning and end of the year. NOTE:
	set recent needs year (raile)		This ratio is Not Meaningful (NM) for Banks and Insurance companies.
	Asset turnover	0.73	This value is calculated as the Total Revenues for the trailing twelve months divided by the Average Total
	- trailing 12 month (ratio)	0,10	Assets. The Average Total Assets is defined as the Total Assets for the 5 most recent guarters divided by 5.
	adming 12 monar (rado)		NOTE: This ratio is Not Meaningful (NM) for Banks and Insurance companies.
			INC. E. The late is not meaning at (1917) to banks and meanance companies.
B2)	Equity		
	Return on average equity - most	-14.94%	This value is calculated as the Income Available to Common Stockholders for the most recent fiscal year
	recent fiscal year		divided by the Average Common Equity and is expressed as a percentage. Average Common Equity is the
	,		average of the Common Equity at the beginning and the end of the year.
	Return on average equity - trailing	4.73%	This value is the Income Available to Common Stockholders for the trailing twelve months divided by the
	12 month		Average Common Equity and is expressed as a percentage. Average Common Equity is calculated by
			adding the Common Equity for the 5 most recent quarters and dividing by 5.
	Return on average equity - 5 year	-24.73%	This value is calculated by first determining the annual Return on Average Common Equity for each of the 5
	average		most recent fiscal years and then averaging the resulting values. The Return on Common Equity is the
	a, s, ags		annual Income After Taxes divided by the average Common Equity, expressed as a percentage.
		_	
B3)	Working Capital		Maria de la companya
	Inventory turnover - most recent	6,15	This value measures how quickly the Inventory is sold. It is defined as Cost of Goods Sold for the most
	fiscal year (ratio)		recent fiscal year divided by Average Inventory. Average Inventory is the average of the Inventory at the
	4.0		beginn <mark>ing an</mark> d en <mark>d of th</mark> e year. NOTE: This value is Not Meaningful (NM) for Banks and Insurance
			companies
	Inventory turnover - trailing 12	5,57	This value measures how quickly the Inventory is sold. It is defined as Cost of Goods Sold for the trailing
	month (ratio)		twelve months divided by Average Inventory. Average Inventory is calculated by adding the Inventory for the
			5 most rece <mark>nt quar</mark> ters and dividing by 5. NOTE: This value is Not Meaningful (NM) for Banks and Insurance
		0.1	companies
	Receivables turnover - most	21,63	This is the ratio of Total Revenue for the most recent fiscal year divided by Average Accounts Receivables.
	recent fiscal year (ratio)		Average Receivables is the average of the Accounts Receivables at the beginning and end of the year.
			NOTE: This item is Not Meaningful (NM) for Banks.
	Receivables turnover - trailing 12	19,53	This is the ratio of Total Revenue for the trailing twelve months divided by Average Accounts Receivables.
	month (ratio)		Average Receivables is calculated by adding the Acco <mark>unts Receivables for the 5 most recent quarters and a second </mark>
			dividing by 5. NOTE: This item is Not Meaningful (NM) for Banks.
B4)	Employees		
-D4)		40040	
	Number of employees	48016	Last reported number of employees.
	Revenue/employee - most recent	507.636,80	This value is the Total Sales for the most recent year divided by the average number of Employees for the
	fiscal year (USD)		most recent fiscal year.
	Revenue/employee - trailing 12	535.404,90	This value is the trailing twelve month Total Sales divided by the number of Employees at the end of the last
	month (USD)		reported fiscal year.
	Net Income/employee - most	-16.006,94	This value is the Income After Taxes for the most recent fiscal year divided by the number of employees at
	recent fiscal year (USD)		the end of the last reported fiscal year.
	Net Income/employee - trailing 12	9.975,84	This value is the Income After Taxes for the trailing twelve months divided by the number of employees at
	month (USD)		the end of the last reported fiscal vear.

FINANCIAL STRENGTH

Balance sheet structure		
Total debt/total equity - most	202,77	This ratio is Total Debt for the most recent fiscal year divided by Total Shareholder Equity for the sam
recent fiscal year (ratio)		period. NOTE: This is Not Meaningful (NM) for banks.
Total debt/total equity - most	143,47	This ratio is Total Debt for the most recent interim period divided by Total Shareholder Equity for the
recent quarter (ratio)		period. NOTE: This is Not Meaningful (NM) for banks.
LT debt/equity - most recent fiscal	175,79	This ratio is the Total Long Term Debt for the most recent fiscal year divided by Total Shareholder Ed
year (ratio)		the same period.
LT debt/equity - most recent	106,14	This ratio is the Total Long Term Debt for the most recent interim period divided by Total Shareholde
quarter (ratio)		for the same period.
Current ratio - most recent fiscal	1,13	This is the ratio of Total Current Assets for the most recent fiscal year divided by Total Current Liabilit
year		the same period. NOTE: This item is Not Available (NA) for Banks, Insurance companies and other
		companies that do not distinguish between current and long term assets and liabilities.
Current ratio - most recent	1,25	This is the ratio of Total Current Assets for the most recent interim period divided by Total Current Lia
quarter		for the same period. NOTE: This item is Not Available (NA) for Banks, Insurance companies and other
quarter		companies that do not distinguish between current and long term assets and liabilities.
Quick ratio - most recent fiscal	0,80	The Quick Ratio, also known as the Acid Test Ratio, is defined as Total Current Assets minus Total
vear	0,00	Inventory for the most recent fiscal year divided by Total Current Liabilities for the same period. NOTI
you		item is Not Available (NA) for Banks, Insurance companies and other companies that do not distingui
		between current and long term assets and liabilities.
Quick ratio - most recent quarter	0.92	The Quick Ratio, also known as the Acid Test Ratio, is defined as Total Current Assets minus Total
Quick ratio - most recent quarter	0,52	Inventory for the most recent interim period divided by the Total Current Liabilities for the same period
		NOTE: This item is Not Available (NA) for Banks, Insurance companies and other companies that do
		distinguish between current and long term assets and liabilities
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Cash generation		
Free Cash Flow - most recent	968,00	This value is calculated from the most recent annual Statement of Cash Flows. It is calculated as Cas
fiscal year (USD million)		Operations minus Capital Expenditures and Dividends Paid.
Free Cash Flow - trailing 12	799,40	This value is calculated from the Quarterly Statement of Cash Flows. It is calculated as the TTM Cash
month (USD million)		Operations minus Capital Expenditures and Dividends Paid for the same period.
Net Interest coverage - most	0,21	Also known as Times Interest Earned, this is the ratio of Earnings Before Interest and Taxes for the m
recent fiscal year (ratio)	-,	recent year divided by the Total Interest Expense, Net for the same period. NOTE: If Total Interest Ex
, , ,		Net for the period is less or equal 0 (equivalent of Interest Income), then Interest Coverage is NM. This
		is not meaningful for Banks and Insurance companies.
Net Interest coverage - trailing 12	2,12	Also known as Times Interest Earned, this is the ratio of Earnings Before Interest and Taxes for the tra
month (ratio)	_,	twelve months divided by the trailing twelve month Total Interest Expense, Net. NOTE: If TTM Total In
month (ratio)		Expense, Net is less or equal 0 (equivalent of Interest Income), then Interest Coverage is NM. This ite
		not meaningful for Banks and Insurance companies.
Payout ratio - most recent fiscal	201	This ratio is the percentage of the Primary/Basic Earnings Per Share Excluding Extraordinary Items p
,	n.av.	
Vear	0.00%	common stockholders in the form of cash dividends during the most recent fiscal year.
Payout ratio - trailing 12 month	0.00%	This ratio is the percentage of the Primary/Basic Earnings Per Share Excluding Extraordinary Items p
Current EV/Free Cash Flow, LFY	n.av.	common stockholders in the form of cash dividends during the trailing twelve months. This is the Current Enterprise Value divided by the Free Cash Flow for the last fiscal year. Current
The state of the s	II.av.	
(ratio)		Enterprise Value represents Current Market Capitalization minus Cash and Equivalents plus Total De
		Minority Interest and Preferred Stock for the last fiscal year. Current Market Capitalization is calculate
		Current Total Shares Outstanding multiply on Latest Price Close. Free Cash Flow represents Cash F
		minus Capital Expenditures and Total Cash Dividends Paid. NOTE: This item is reported only for Ind
O + F\//F=== O==h Fl=:	FC4 0C	and Utility companies
Current EV/Free Cash Flow, LTM	561,20	This is the Current Enterprise Value divided by the Free Cash Flow for the most recent trailing twelve
(ratio)		months period. Current Enterprise Value represents Current Market Capitalization minus Cash and
		Equivalents plus Total Debt, Minority Interest and Preferred Stock for the last fiscal interim. Current M
		Capitalization is calculated as Current Total Shares Outstanding multiply on Latest Price Close. Free
		Flow represents Cash Flow minus Capital Expenditures and Total Cash Dividends Paid. NOTE: This
		reported only for Industrial and Utility companies.

D) GROWTH RATES

	SATINAL ES			
D1) Re	evenue			
qua	evenue Change % - most recent larter 1 year ago evenue Change %, TTM over	-4.94% 3.07%	This value is calculated as the most recent interim period Sales minus the Sales for the same interim period 1 year ago divided by the Sales for the same interim period one year ago, multiplied by 100. This is the percent change in the trailing twelve month Sales as compared to the same trailing twelve month period one year ago. It is calculated as the trailing twelve month Sales minus the trailing twelve month Sales	
	rowth rate% - Revenue, 3 year	51.99%	one year ago divided by the trailing twelve month Sales one year ago, multiplied by 100. The Revenue Growth Rate is the compound annual growth rate of Revenue Per Share. REVGR% is calculated for 3 years whenever 4 years of Revenue are available and the Revenues are positive. If the	
Re	evenue growth rate, 5 year	50.36%	required 4 years are not available for any given company, the result is a NM (Not Meaningful) or a NA (Not Available) depending on the condition. The Five Year Revenue Growth Rate is the annual compounded growth rate of Revenues over the last 5 years.	
D2) Re	esult			
	et Profit Margin growth rate, 5	n.av.	This is the compound annual growth rate in Profit Margin over the last 5 years. Profit Margin, also known as Return on Sales, is the Income After Taxes divided by Total Revenue and is expressed as a percentage. NOTE: If the value for either the most recent year of the oldest year is zero or negative, the ratio in not calculated and a 'NA' (Not Available) code will be used.	
De	arnings Before Interest, Taxes, epreciation & Amortization, 5 ear CAGR	118.13%	This is the compound annual growth rate of EBITDA over the last 5 years. EBITDA is EBIT plus Depreciation and Amortization expenses. This item is reported only for Industrial and Utility companies. NOTE: If the value for either the most recent year or the oldest year is zero or negative, the growth rate cannot be calculated. a 'NA' (Not Available) code will be used	
De	arnings Before Interest, Taxes, epreciation & Amortization, 5 ear Interim CAGR	n.av.	This growth rate is the compound annual growth rate of EBITDA over the last 5 years based upon trailing twelve month data. NOTE: if the value for either the most recent year or the oldest year is zero or negative, the growth rate cannot be calculated, a 'NA' (Not Available) code will be used. NOTE: This value is only available for Industrial and Littlifux companies	
	ee Operating Cash Flow, 5 ear CAGR	n.av.	This is the compound annual growth rate of Free Operating Cash Flow over the last 5 years. Free Operating Cash Flow is calculated as Cash From Operations minus Capital Expenditures and Dividends Paid. NOTE: If the value for either the most recent year or the oldest year is zero or negative, the growth rate cannot be calculated. a 'NA' (Not Available) code will be used	
D3) Ba	alance sheet			
	apital Spending growth rate, 5	8.18%	This is the compound annual growth rate of Capital Spending over the last 5 years. Capital Spending is the sum of the Capital Expenditure items found on the Statement of Cash Flows.	
	ngible Book Value, Total quity, 5 Year CAGR	46.16%	This growth rate is the compound annual growth rate of Tangible Book Value over the last 5 years. NOTE: If the value for either the most recent year or the oldest year is zero or negative, the growth rate cannot be calculated, a 'NA' (Not Available) code will be used. Tangible Book Value is the Book Value minus Goodwill and Intangible Assets for the same period.	
Tot	otal Debt, 5 Yea <mark>r CAG</mark> R	40.08%	This growth rate is the compound annual growth rate of Total Debt over the last 5 years. NOTE: If the value for either the most recent year or the oldest year is zero or negative, the growth rate cannot be calculated, a 'NA' (Not Available) code will be used. Total Debt is the sum of Short Term Debt, the Current Portion of Long Term Debt and Capitalized Lease Obligations, Long Term Debt and Capitalized Lease Obligations for the same period.	
D4) Pe	er Share and Dividends			
Re	evenue/share (5 yr growth)	40.15%	This growth rate is the compound annual growth rate of Sales Per Share over the last 5 years. NOTE: If the value for either the most recent year or the oldest year is zero or negative, the ratio cannot be calculated and a 'NA' (Not Available) code will be used.	
qua	PS Change % - most recent larter 1 year ago	121.73%	This value is calculated as the most recent interim period EPS minus the EPS for the same interim period 1 year ago divided by the absolute EPS for the same interim period one year ago, multiplied by 100. NOTE: If EPS for the same interim period 1 year ago is zero, the result in Not Meaningful (NM).	
EP	S Change %, TTM over TTM	150.99%	This is the percent change in the trailing twelve month EPS as compared to the same trailing twelve month period one year ago. It is calculated as the trailing twelve month EPS minus the trailing twelve month EPS one year ago divided by the absolute value of the trailing twelve month EPS one year ago, multiplied by 100. NOTE: If trailing twelve month (one year ago) EPS value is zero, the result in Not Meaningful (NM).	
	owth rate% - EPS, 3 year	n.av.	The Earnings Per Share Growth Rate is the compound annual growth rate of Earnings Per Share Excluding Extraordinary Items and Discontinued Operations. If the most recent fiscal year earnings per share value is negative, the result is Not Meaningful. EPSGR% is calculated for 3 years whenever 4 years of earnings are available and positive. If the required 4 years are not available for any given company, the result is a NM (Not Meaningful) or a NA (Not Available) depending on the condition.	
EP	PS growth rate, 5 year	n.av.	This growth rate is the compound annual growth rate of Earnings Per Share Excluding Extraordinary Items and Discontinued Operations over the last 5 years. NOTE: If the value for either the most recent year or the oldest year is zero or negative, the growth rate cannot be calculated and a 'NA' (Not Available) code will be	
	ook value per share growth rate,	38.20%	used. This growth rate is the compound annual growth rate of Book Value Per Share over the last 5 years. If the ratio can not be calculated. a 'NA' (Not Available) code will be used.	
	rowth rate% - dividend, 3 year	n.av.	The Dividend Growth Rate is the compound annual growth rate in dividends per share. DIVGR% is calculated for 3 years whenever 4 years of dividends are available.	

E) MARGINS

Gross margin			
ross Margin - 1st historical fiscal ear	16.56%	This value measures the percent of revenue left after paying all direct production expenses. It is calculated as annual Total Revenue minus annual Cost of Goods Sold divided by annual Total Revenue and multiplied by 100. NOTE: This item is only available for Industrial and Utility companies.	
ross Margin - trailing 12 month	19.77%	This value measures the percent of revenue left after paying all direct production expenses. It is calculated as the trailing 12 months Total Revenue minus the trailing 12 months Cost of Goods Sold divided by the trailing 12 months Total Revenue and multiplied by 100. NOTE: This item is only available for Industrial and	
	10.070/	Utility companies.	
Gross Margin - 5 year average	18.67%	This value is calculated by first determining the Gross Margin for each of the 5 most recent fiscal years and then averaging the values. Gross Margin is Total Revenue minus Cost of Goods Sold divided by Total Revenue and is expressed as a percentage. NOTE: This item is only available for Industrial and Utility companies.	
Operating margin			
Operating margin - 1st historical îscal year	-0.28%	This value measures the percent of revenues remaining after paying all operating expenses. It is calculated as annual Operating Income divided by annual Total Revenue, multiplied by 100. Operating Income is defined as Total Revenue minus Total Operating Expenses.	
Operating margin - trailing 12 month	4.78%	This value measures the percent of revenues remaining after paying all operating expenses. It is calculated as the trailing 12 months Operating Income divided by the trailing 12 months Total Revenue, multiplied by 100. Operating Income is defined as Total Revenue minus Total Operating Expenses.	
Operating Margin - 5 year average	-5.04%	This value measures the percent of revenues remaining after paying all operating expenses. It is calculated by first determining the Operating Margin for each of the last 5 fiscal years and then averaging the values. Operating Margin is defined as Operating Income divided by Total Revenue and expressed as a percentage	
Pretax margin		mentenate	
	-2.71%	This value represents Income Before Taxes for the most recent fiscal year expressed as a percent of Total	
Pretax margin - 1st historical <mark>îsc</mark> al year		Revenue for the most recent fiscal year.	
Ü	2.22%	This value represents the trailing twelve month Income Before Taxes expressed as a percent of Total	
iscal year	2.22%	This value represents the trailing twelve month income Before Taxes expressed as a percent of Total Revenue for the same period. This value is calculated by determining the Pretax Margin for each of the 5 most recent fiscal years and	
iscal year Pretax margin - trailing 12 month Pretax Margin - 5 year average		This value represents the trailing twelve month income Before Taxes expressed as a percent of Total Revenue for the same period.	
retax Margin - trailing 12 month Pretax Margin - 5 year average Net margin Net Profit Margin % - 1st		This value represents the trailing twelve month Income Before Taxes expressed as a percent of Total Revenue for the same period. This value is calculated by determining the Pretax Margin for each of the 5 most recent fiscal years and averaging the values. Pretax Margin is defined as the Income Before Taxes divided by the Total Revenue. Also known as Return on Sales, this value is the Income After Taxes for the most recent fiscal year divided	
iscal year Pretax margin - trailing 12 month Pretax Margin - 5 year average Net margin	-7.99%	This value represents the trailing twelve month Income Before Taxes expressed as a percent of Total Revenue for the same period. This value is calculated by determining the Pretax Margin for each of the 5 most recent fiscal years and averaging the values. Pretax Margin is defined as the Income Before Taxes divided by the Total Revenue. Also known as Return on Sales, this value is the Income After Taxes for the most recent fiscal year divided by Total Revenue for the same period and is expressed as a percentage. Also known as Return on Sales, this value is the Income After Taxes for the trailing twelve months divided by Total Revenue for the same period and is expressed as a percentage. NOTE: Most Banks and Finance companies do not report revenues when they announce their preliminary quarterly financial results in the	
Pretax Margin - trailing 12 month Pretax Margin - 5 year average Net margin Net Profit Margin % - 1st historical fiscal year Net Profit Margin % - trailing 12	-7.99% -3.15%	This value represents the trailing twelve month Income Before Taxes expressed as a percent of Total Revenue for the same period. This value is calculated by determining the Pretax Margin for each of the 5 most recent fiscal years and averaging the values. Pretax Margin is defined as the Income Before Taxes divided by the Total Revenue. Also known as Return on Sales, this value is the Income After Taxes for the most recent fiscal year divided by Total Revenue for the same period and is expressed as a percentage. Also known as Return on Sales, this value is the Income After Taxes for the trailing twelve months divided by Total Revenue for the same period and is expressed as a percentage. NOTE: Most Banks and Finance	
Pretax Margin - trailing 12 month Pretax Margin - 5 year average Net margin Net Profit Margin % - 1st nistorical fiscal year Net Profit Margin % - trailing 12 month	-7.99% -3.15% 1.86%	This value represents the trailing twelve month Income Before Taxes expressed as a percent of Total Revenue for the same period. This value is calculated by determining the Pretax Margin for each of the 5 most recent fiscal years and averaging the values. Pretax Margin is defined as the Income Before Taxes divided by the Total Revenue. Also known as Return on Sales, this value is the Income After Taxes for the most recent fiscal year divided by Total Revenue for the same period and is expressed as a percentage. Also known as Return on Sales, this value is the Income After Taxes for the trailing twelve months divided by Total Revenue for the same period and is expressed as a percentage. NOTE: Most Banks and Finance companies do not report revenues when they announce their preliminary quarterly financial results in the press. When this happens, the trailing twelve month value will not be available (NA). This value is calculated by first determining the Net Profit Margin for each of the 5 most recent fiscal years and then averaging the values. Net Profit Margin is the Income After Taxes divided by Total Revenue,	
iscal year Pretax margin - trailing 12 month Pretax Margin - 5 year average Net margin Net Profit Margin % - 1st historical fiscal year Net Profit Margin % - trailing 12 month Net Profit Margin - 5 year average	-7.99% -3.15% 1.86%	This value represents the trailing twelve month Income Before Taxes expressed as a percent of Total Revenue for the same period. This value is calculated by determining the Pretax Margin for each of the 5 most recent fiscal years and averaging the values. Pretax Margin is defined as the Income Before Taxes divided by the Total Revenue. Also known as Return on Sales, this value is the Income After Taxes for the most recent fiscal year divided by Total Revenue for the same period and is expressed as a percentage. Also known as Return on Sales, this value is the Income After Taxes for the trailing twelve months divided by Total Revenue for the same period and is expressed as a percentage. NOTE: Most Banks and Finance companies do not report revenues when they announce their preliminary quarterly financial results in the press. When this happens, the trailing twelve month value will not be available (NA). This value is calculated by first determining the Net Profit Margin for each of the 5 most recent fiscal years and then averaging the values. Net Profit Margin is the Income After Taxes divided by Total Revenue,	

F) INCOME STATEMENT

F1)	Revenue		
	Revenue - most recent fiscal year (USD million)	24.578,00	This is the sum of all sales reported for all operating divisions for the most recent fiscal year.
	Revenue - trailing 12 month (USD million)	25.708,00	This is the sum of all revenue (sales) reported for all operating divisions for the most recent TTM period. NOTE: Most banks and Insurance companies do not report revenues when they announce their preliminary quarterly financial results in the press. When this happens, the quarterly value will not be available (NA).
F2)	Result		
	EBITD - most recent fiscal year (USD million)	2.234,00	EBITDA is EBIT for the most recent fiscal year plus the same period's Depreciation and Amortization expenses (from the Statement of Cash Flows). NOTE: This item is only available for Industrial and Utility companies.
	EBITD - trailing 12 month (USD million)	3.445,85	Earnings Before Interest, Taxes, Depreciation and Amortization (EBITDA) is EBIT for the trailing twelve months plus the same period's Depreciation and Amortization expenses (from the Statement of Cash Flows). NOTE: This item is only available for Industrial and Utility companies.
	Earnings before taxes - most recent fiscal year (USD million)	-665,00	Also known as Pretax Income or Earnings Before Taxes, is Total Revenue for the most recent fiscal year minus Total Expenses plus Non-operating Income and Expenses for the same period.
	Earnings before taxes - trailing 12 month (USD million)	570,00	Also known as Pretax Income and Earnings Before Taxes, this is Total Revenue for the most recent TTM period minus Total Expenses plus Non-operating Income (Expenses) for the same period.
	Earnings before taxes Normalized - most recent fiscal year (USD	-469,00	This is the Income Before Tax number excluding the impact of all unusual/one-time/special charges items for the most recent annual period.
	Net Income available to common - most recent fiscal year (USD million)	-862,00	This is the annual dollar amount accruing to common shareholders for dividends and retained earnings. Income Available to Common Shareholders is calculated as annual Income After Taxes plus Minority Interest and Equity in Affiliates plus Preferred Dividends, General Partner Distributions and US GAAP Adjustments. NOTE: Any adjustment that is negative (ie. Preferred Stock Dividends) would be subtracted from Income After Taxes.
	Net Income available to common- trailing 12 months (USD million)	368,00	This is the trailing twelve month dollar amount accruing to common shareholders for dividends and retained earnings. Income Available to Common Shareholders is calculated as trailing twelve month Income After Taxes plus Minority Interest and Equity in Affiliates plus Preferred Dividends, General Partner Distributions and US GAAP Adjustments. NOTE: Any adjustment that is negative (ie. Preferred Stock Dividends) would be subtracted from Income After Taxes.
	Net Income Available to Common, Normalized - most	-734,60	This is the annual dollar amount accruing to common shareholders for dividends and retained earnings excluding the impact of all unusual/one-time/special charges items.
	Earnings per Share, Normalized, Excluding Extraordinary Items, Avg. Diluted Shares Outstanding,	0,38	Diluted Normalized EPS represents Normalized Income Available to Common adjusted for Dilution Adjustment divided by Diluted Weighted Average Shares for the most recent trailing twelve months.

G) VALUATION

VALU	ALUATION STATE OF THE PROPERTY				
G1)	Volume & Beta				
	Enterprise value (USD million)	448.179,70	Enterprise Value represents Market Capitalization minus Cash and Equivalents plus Total Debt, Minority Interest and Preferred Stock for the last fiscal year.		
	Market capitalization (USD	442.655,70	This value is calculated by multiplying the current Price by the current number of Shares Outstanding.		
	Volume - avg. trading volume for the last ten days (in million)	92,37	This is the <mark>daily a</mark> verag <mark>e of the cumulative t</mark> rading volume for the last 10 days.		
	Volume - avg. trading volume for	1.559,32	This is the monthly average of the cumulative trading volume during the last three months. It is calculated by		
	the last 3 months (in million)		dividing the cumulative trading volume of the last 91 days by 3.		
	Beta	1,64	Beta is a measure of a company's common stock price volatility relative to the market. Reuters Beta is the		
			slope of the 60 month regression line of the percentage price change of the stock relative to the percentage		
			price change of the local index. Beta values are not calculated if less than 40 months of pricing is available.		
G2)	Price to revenue				
	Price to sales - most recent fiscal	18,01	This is the current Price divided by the Sales Per Share for the most recent fiscal year.		
	Price to sales - trailing 12 month	17,22	This is the current Price divided by the Sales Per Share for the trailing twelve months. If there is a		
	(ratio)		preliminary earnings announcement for an interim period that has recently ended, the revenue (sales) values		
			from this announcement will be used in calculating the trailing twelve month revenue per share. NOTE: Most		
			Banks and Finance companies do not report revenues when they announce their preliminary interim		
			financial results in the press. When this happens, the trailing twelve month values will not be available (NA)		

P/E excluding extraordinary		
•	n.av.	This ratio is calculated by dividing the current Price by the sum of the Diluted Earnings Per Share from
tems, most recent fiscal year		continuing operations BEFORE Extraordinary Items and Accounting Changes for the latest annual period.
P/E excluding extraordinary	1.222,28	This ratio is calculated by dividing the current Price by the sum of the Diluted Earnings Per Share from
items, most recent fiscal year		continuing operations BEFORE Extraordinary Items and Accounting Changes for the latest annual period.
P/E Normalized, most recent fiscal year (ratio)	n.av.	This is the Current Price divided by the latest annual Normalized Earnings Per Share value.
P/E Basic excluding extraordinary items - TTM (ratio)	532,23	This ratio is calculated by dividing the current Price by the sum of the Basic Earnings Per Share from continuing operations BEFORE Extraordinary Items and Accounting Changes over the last four quarters.
P/E excluding extraordinary items	555,66	The P/E Ratio for each of the 12 months included in the latest trailing twelve month period is calculated
high, trailing 12 months (ratio)	000,00	using the month end Prices divided by the latest TTM Earnings Per Share (EPS) Excluding Extraordinary
g.,,g ()		Items. The highest of these 12 P/E values is the TTM High Price Earnings Ratio.
P/E excluding extraordinary items	555,66	The P/E Ratio for each of the 12 months included in the latest trailing twelve month period is calculated
low, trailing 12 months (ratio)		using the month end Prices divided by the latest TTM Earnings Per Share (EPS) Excluding Extraordinary
		Items. The lowest of these 12 P/E values is the TTM High Price Earnings Ratio.
P/E including extraordinary items - TTM (ratio)	1.222,28	This ratio is calculated by dividing the current Price by the sum of the Diluted Earnings Per Share including discontinued operations AFTER Extraordinary Items and Accounting Changes over the last four interim
		periods.
Price to book value		
Price to Book - most recent fiscal	64,96	This is the Current Price divided by the latest annual Book Value Per Share.
Price to Book - most recent	44,83	This is the Current Price divided by the latest interim period Book Value Per Share.
Price to Tangible Book - most	72,79	This is the Current Price divided by the latest annual Tangible Book Value Per Share. Tangible Book Value
recent fiscal year (ratio)		Per Share is defined as Book Value minus Goodwill and Intangible Assets divided by the Shares Outstanding at the end of the fiscal period.
Price to Tangible Book - most	47,36	This is the Current Price divided by the latest interim Tangible Book Value Per Share. Tangible Book Value
recent quarter (ratio)	,	Per Share is defined as Book Value minus Goodwill and Intangible Assets divided by the Shares
. , ,		Outstanding at the end of the interim period.
Price to cash		
	457.00	TI: : #
Price to Free Cash Flow per	457,29	This is the current Price divided by the annual Free Cash Flow Per Share. Free Cash Flow is calculated
Share - most recent fiscal year		from the Statement of Cash Flows as Cash From Operations minus Capital Expenditures and Dividends
(ratio)	EE0 70	Paid. This is the current Drice divided by the trailing twelve month Free Cook Flow Day Share Free Cook Flow in
Price to Free Cash Flow per Share - trailing 12 months (ratio)	553,73	This is the current Price divided by the trailing twelve month Free Cash Flow Per Share. Free Cash Flow is calculated from the Statement of Cash Flows as Cash From Operations minus Capital Expenditures and Dividends Paid.
	163,53	This is the current Price divided by Cash Flow Per Share for the trailing twelve months. Cash Flow is
Price to Cash Flow per share -		defined as Income After Taxes minus Preferred Dividends and General Partner Distributions plus
Price to Cash Flow per share - trailing 12 month (ratio)	100,00	
trailing 12 month (ratio)	7/	Depreciation, Depletion and Amortization.
	5.524,00	Depreciation, Depletion and Amortization. This value is the sum of all short term debt, and notes payables, Long Term debt and preferred equity minus the total cash and equivalents and short term investments for the most recent interim period. NOTE: This
trailing 12 month (ratio) Net Debt, LFI (USD million)	5.524,00	Depreciation, Depletion and Amortization. This value is the sum of all short term debt, and notes payables, Long Term debt and preferred equity minus the total cash and equivalents and short term investments for the most recent interim period. NOTE: This item is reported only for Industrial, Utility & Banking companies.
trailing 12 month (ratio)	7/	Depreciation, Depletion and Amortization. This value is the sum of all short term debt, and notes payables, Long Term debt and preferred equity minus the total cash and equivalents and short term investments for the most recent interim period. NOTE: This item is reported only for Industrial, Utility & Banking companies. This value is the sum of all short term debt, and notes payables, Long Term debt and preferred equity minus
trailing 12 month (ratio) Net Debt, LFI (USD million)	5.524,00	Depreciation, Depletion and Amortization. This value is the sum of all short term debt, and notes payables, Long Term debt and preferred equity minus the total cash and equivalents and short term investments for the most recent interim period. NOTE: This item is reported only for Industrial, Utility & Banking companies. This value is the sum of all short term debt, and notes payables, Long Term debt and preferred equity minus the total cash and equivalents and short term investments for the most recent annual period. NOTE: This
trailing 12 month (ratio) Net Debt, LFI (USD million) Net Debt, LFY (USD million)	5.524,00	Depreciation, Depletion and Amortization. This value is the sum of all short term debt, and notes payables, Long Term debt and preferred equity minus the total cash and equivalents and short term investments for the most recent interim period. NOTE: This item is reported only for Industrial, Utility & Banking companies. This value is the sum of all short term debt, and notes payables, Long Term debt and preferred equity minus
Net Debt, LFI (USD million) Net Debt, LFY (USD million) Net Debt, LFY (USD million)	5.524,00	Depreciation, Depletion and Amortization. This value is the sum of all short term debt, and notes payables, Long Term debt and preferred equity minus the total cash and equivalents and short term investments for the most recent interim period. NOTE: This item is reported only for Industrial, Utility & Banking companies. This value is the sum of all short term debt, and notes payables, Long Term debt and preferred equity minus the total cash and equivalents and short term investments for the most recent annual period. NOTE: This item is reported only for Industrial, Utility & Banking companies.
Net Debt, LFI (USD million) Net Debt, LFY (USD million) Net Debt, LFY (USD million) Dividents Dividend Yield - indicated annual	5.524,00	Depreciation, Depletion and Amortization. This value is the sum of all short term debt, and notes payables, Long Term debt and preferred equity minus the total cash and equivalents and short term investments for the most recent interim period. NOTE: This item is reported only for Industrial, Utility & Banking companies. This value is the sum of all short term debt, and notes payables, Long Term debt and preferred equity minus the total cash and equivalents and short term investments for the most recent annual period. NOTE: This item is reported only for Industrial, Utility & Banking companies. This value is the current percentage dividend yield based on the present cash dividend rate. It is calculated
trailing 12 month (ratio) Net Debt, LFI (USD million) Net Debt, LFY (USD million) Dividents Dividend Yield - indicated annual dividend divided by closing price	5.524,00 7.151,00 n.av.	Depreciation, Depletion and Amortization. This value is the sum of all short term debt, and notes payables, Long Term debt and preferred equity minus the total cash and equivalents and short term investments for the most recent interim period. NOTE: This item is reported only for Industrial, Utility & Banking companies. This value is the sum of all short term debt, and notes payables, Long Term debt and preferred equity minus the total cash and equivalents and short term investments for the most recent annual period. NOTE: This item is reported only for Industrial, Utility & Banking companies. This value is the current percentage dividend yield based on the present cash dividend rate. It is calculated as the Indicated Annual Dividend divided by the current Price, multiplied by 100.
trailing 12 month (ratio) Net Debt, LFI (USD million) Net Debt, LFY (USD million) Dividents Dividend Yield - indicated annual dividend divided by closing price Current Dividend Yield - Common	5.524,00	Depreciation, Depletion and Amortization. This value is the sum of all short term debt, and notes payables, Long Term debt and preferred equity minus the total cash and equivalents and short term investments for the most recent interim period. NOTE: This item is reported only for Industrial, Utility & Banking companies. This value is the sum of all short term debt, and notes payables, Long Term debt and preferred equity minus the total cash and equivalents and short term investments for the most recent annual period. NOTE: This item is reported only for Industrial, Utility & Banking companies. This value is the current percentage dividend yield based on the present cash dividend rate. It is calculated as the Indicated Annual Dividend divided by the current Price, multiplied by 100. This value is the current percentage dividend yield calculated as the Dividends paid per share to the primary
trailing 12 month (ratio) Net Debt, LFI (USD million) Net Debt, LFY (USD million) Dividents Dividend Yield - indicated annual dividend divided by closing price	5.524,00 7.151,00 n.av.	Depreciation, Depletion and Amortization. This value is the sum of all short term debt, and notes payables, Long Term debt and preferred equity minus the total cash and equivalents and short term investments for the most recent interim period. NOTE: This item is reported only for Industrial, Utility & Banking companies. This value is the sum of all short term debt, and notes payables, Long Term debt and preferred equity minus the total cash and equivalents and short term investments for the most recent annual period. NOTE: This item is reported only for Industrial, Utility & Banking companies. This value is the current percentage dividend yield based on the present cash dividend rate. It is calculated as the Indicated Annual Dividend divided by the current Price, multiplied by 100.

H) PRICE & VOLUME

	HIOL & VOLUME				
H1)	Share price				
	Pricing date	2020-09-01	The Pricing Date is the date at which the issue was last priced. It indicates the date for NPRICE field.		
	Price - closing or last bid (USD)	475,05	This is the close price for the issue from the day it last traded. It is also referred to as the Current Price. Note that some issues may not trade every day, and therefore it is possible for this price to come from a date prior to the last business day. The date of the closing price is given in the field PDATE		
	12 Month High price date	2020-09-01	This is the date of the highest Price the stock traded at in the last 12 months		
	Price - 12 month high (USD)	502,49	This price is the highest Price the stock traded at in the last 12 months. This could be an intra-day high.		
	12 Month Low price date	2019-09-25	This is the date of the lowest Price the stock traded at in the last 12 months		
	Price - 12 month low (USD)	43,67	This price is the lowest Price the stock traded at in the last 12 months. This could be an intra-day low.		
H2)	Price Change				
	Price - 1 Day % Change	-4.67%	The 1 Day Price Percent Change is the percentage change in the company's previous day's stock price and the current stock price.		
	Price - 5 Day % Change	17.39%	The 5 Day Price Percent Change is the percentage change in the company's stock price over the last 5 tradable (business) days. If the issue did not trade at the beginning of this period, the the latest price prior to 5 days ago will be used.		
	Price % Change Month To Date	-4.67%	This is the percentage change between the most recent market closing price and the closing price at the month start. Month start price is the closing price of the previous month.		
	Price - 13 week price percent	169.44%	This is the percentage change in the company's stock price over the last thirteen weeks.		
	Price - 26 week price percent	218.61%	This is the percentage change in the company's stock price over the last twenty six weeks.		
	Price - 52 week price percent	952.81%	This is the percentage change in the company's stock price over the last fifty two weeks.		
	Price - YTD price percent change	467.79%	This is the percentage change in the company's stock price since the close of the last trading day of the		
H3)	Relative price change				
	Relative (S&P500) price percent change - 04 week	49.76%	This is the percentage change in price over the last four weeks as compared to the change in price of the S&P 500 during that same period.		
	Relative (S&P500) price percent change - 13 week	135.38%	This is the percentage change in price over the last thirteen weeks as compared to the change in price of the S&P 500 during that same period.		
	Relative (S&P500) price percent change - 26 week	171.33%	This is the percentage change in price over the last twenty six weeks as compared to the change in price of the S&P 500 during that same period.		
	Relative (S&P500) price percent change - 52 week	773.64%	This is the percentage change in price over the last fifty two weeks as compared to the change in price of the S&P 500 during that same period.		
	Relative (S&P500) price percent change - Year to Date	420.16%	This is the percentage change in price since the close of the last trading day of the previous year as compared to the change in price of the S&P 500 during that same period.		

I) PER SHARE DATA

l1)	Revenue per share		
	Revenue/share - most recent	27,77	This value is the Total Revenue for the most recent fiscal year divided by the Average Diluted Shares
	fiscal year (USD)		Outstanding for the same period.
	Revenue/share - trailing 12 month	26,71	This value is the trailing twelve month Total Revenue divided by the Average Diluted Shares Outstanding fo
	(USD)		the trailing twelve months. NOTE: Most Banks and Insurance companies do not report revenues when they
			announce their preliminary quarterly financial results in the press. When this happens, the trailing twelve
			month values will not be available (NA).
l2)	Earnings per share		
	EPS Normalized - most recent	-0,83	This is the Normalized Income Available to Common Stockholders for the most recent anual period divided
	fiscal year (USD)	0.07	by the same period's Diluted Weighted Average Shares Outstanding.
	EPS excluding extraordinary items - most recent fiscal year	-0,97	This is the Adjusted Income Available to Common Stockholders for the most recent fiscal year divided by th most recent fiscal year's Diluted Weighted Average Shares Outstanding.
	EPS excluding extraordinary	0,39	This is the Adjusted Income Available to Common Stockholders for the trailing twelve months divided by the
	items - trailing 12 month (USD)	-,	trailing twelve month Diluted Weighted Average Shares Outstanding.
	EPS Basic excluding	-0,97	This is the Adjusted Income Available to Common Stockholders for the most recent fiscal year divided by the
	extraordinary items - most recent		most recent fiscal year's Basic Weighted Average Shares Outstanding.
	EPS Basic excluding	0,41	This is the Adjusted Income Available to Common Stockholders for the trailing twelve months divided by the
	extraordinary items - trailing 12	0.07	trailing twelve month Basic Weighted Average Shares Outstanding.
	EPS including extraordinary items - most recent fiscal year (USD)	-0,97	This is the Adjusted Income Available to Common Stockholders for the most recent fiscal year plus Discontinued Operations, Extraordinary Items, and Cumulative Effect of Accounting Changes for the same
	- most recent nacai year (OOD)		period divided by the most recent fiscal year's Diluted Weighted Average Shares Outstanding.
	EPS including extraordinary items	0,39	This is the Adjusted Income Available to Common Stockholders for the trailing twelve months plus
	- trailing 12 month (USD)		Discontinued Operations, Extraordinary Items, and Cumulative Effect of Accounting Changes for the same
			period divided by the trailing twelve month Diluted Weighted Average Shares Outstanding
	EBITD per share - trailing 12	3,58	EBITD Per Share is the trailing twelve month EBITD divided by the Average Shares Outstanding for the
	month (USD)		same period. EBITD is EBIT plus Depreciation and Amortization expenses (from the Statement of Cash
			Flows). NOTE: This item is not available for Banks and Insurance companies.
l3)	Book value per share		
	Book value per share - most	7,31	This is defined as Shareholder's Equity divided by the Shares Outstanding at the end of the most recent
	recent fiscal year (USD)		fiscal year.
	Book value per share - most	10,60	This is defined as the Shareholder's Equity divided by the Shares Outstanding at the end of the most recent
	recent quarter (USD)		interim period.
	Book value (tangible) per share -	6,72	This is the annual Tangible Book Value divided by the Shares Outstanding at the end of the most recent
	most recent fiscal year (USD)		fiscal year. Tangible Book Value is the Book Value minus Goodwill and Intangible Assets for the same
	Book value (tangible) per share -	10,05	period. This is the interim Tangible Book Value divided by the Shares Outstanding at the end of the most recent
	most recent quarter (USD)	10,05	interim period. Tangible Book Value is the Book Value minus Goodwill and Intangible Assets for the same
	most recent quarter (OOD)		period.
I4)	Cash per share		
•••	Cash per share - most recent	6,93	This is the Total Cash plus Short Term Investments divided by the Shares Outstanding at the end of the
	fiscal year (USD)	0,93	most recent fiscal year. NOTE: This does NOT include cash equivalents that may be reported under long
	need year (eeb)		term assets
	Cash per share - most recent	9,26	This is the Total Cash plus Short Term Investments divided by the Shares Outstanding at the end of the
	quarter (USD)		most recent interim period. NOTE: This does NOT include cash equivalents that may be reported under
	Cash Flow per share - most	1,51	long term assets. This is Cash Flow for the most recent fiscal year divided by the Average Shares Outstanding for the same
	recent fiscal year (USD)	1,51	period. Cash Flow is defined as the sum of Income After Taxes minus Preferred Dividends and General
	recent liscal year (USD)		Partner Distributions plus Depreciation. Depletion and Amortization.
	Cash Flow per share - trailing 12	2,81	This value is the trailing twelve month Cash Flow divided by the trailing twelve month Average Shares
	month (USD)		Outstanding. Cash Flow is defined as the sum of Income After Taxes minus Preferred Dividends and
	Free Cash Flow per shore	0,83	General Partner Distributions plus Depreciation Depletion and Amortization This is the trailing twolve month Free Cash Flow divided by the trailing twolve month Average Shares
	Free Cash Flow per share - trailing 12 month (USD)	0,03	This is the trailing twelve month Free Cash Flow divided by the trailing twelve month Average Shares Outstanding found on the Income Statement.
			Submitting said on the moone outernent.
15)	Dividends per share		
	Dividend per share - most recent	n.av.	This is the Dividend Per Share amount paid by the company for the most recent fiscal year.
	fiscal year (USD)		
	Dividends per share - trailing 12	0,00	This is the sum of the Cash Dividends per share paid to common stockholders during the last trailing twelves
	month (USD)		month period.
	Dividend Per Share - 5 year	n.av.	This is the average of the Annual Dividends Per Share for the last 5 years.
	average (USD)		

J) FORECAST DATA

Consensus Recommendation	2020		The consensus recommendation is calculated simply by compiling analysts recommendations and taking the average or median. 1 is scored as a Strong Buy, 5 as a Strong sell and 3 as a hold.
Target Price (USD)	2020	1.242,52	
Projected Long Term Growth	2020	416.13%	
Projected Price to Earnings (ratio)	2020	58,36	
Projected Sales (USD million)	2020	29.600,84	
Projected Interim Sales (USD	2020	8.129,80	
Projected EPS (USD)	2020	8,14	
Projected Interim EPS (USD)	2020	2,56	
Projected Profit (USD million)	2020	1.638,79	
Projected DPS (USD)	2020	0,00	

Company fundamentals



Company: Tesla Inc

RIC: TSLA.0
Last update: 2020-08-31

A. BASICS

Fiscal period	2014	2015	2016	2017	2018	2019
Period End Date	2014-12-31	2015-12-31	2016-12-31	2017-12-31	2018-12-31	2019-12-31
Reporting currency	USD	USD	USD	USD	USD	USD
Units	million	million	million	million	million	million

B. KEY RATIOS

Gross margin	27.57%	22.82%	22.85%	18.90%	18.83%	16.56%
Operating margin	-5.84%	-17.71%	-9.53%	-13.88%	-1.81%	-0.28%
Net margin	-9.19%	-21.96%	-9.64%	-16.68%	-4.55%	-3.51%
Current ratio	1,51	0,99	1,07	0,86	0,83	1,13
Debt / Equity (ratio)	2,73	2,49	1,50	2,43	2,43	2,03
Free Cash Flow	n.av.	n.av.	n.av.	n.av.	n.av.	n.av.
Return on Equity	n av	_80 N7%	_23 13%	_43 63%	_21 31%	-14 04%

C. INCOME STATEMENT

Revenue	3.198,36	4.046,03	7.000.13	11.758,75	21.461.27	24.578,00
Other Revenue, Total	3.196,30 n.av.	4.040,03 n.av.	7.000,13 n.av.	n.av.	n.av.	24.576,00 n.av.
Total Revenue	3.198,36	4.046,03	7.000,13	11.758,75	21.461,27	24.578,00
Total Revenue	3.130,30	4.040,03	7.000,13	11.730,73	21.401,21	24.570,00
Cost of Revenue, Total	2.316,69	3.122,52	5.400,88	9.536,26	17.419,25	20.509,00
Gross Profit	881,67	923,50	1.599,26	2.222,49	4.042,02	4.069,00
The second secon	· · · · · · · · · · · · · · · · · · ·	<u> </u>	•	<u> </u>	•	<u> </u>
Fuel Expense	n.av.	n.av.	n.av.	n.av.	n.av.	n.av.
Operations & Maintenance	n.av.	n.av.	n.av.	n.av.	n.av.	n.av.
Selling/General/Administrative Expenses, Total	603,66	922,23	1.432,19	2.476,50	2.834,49	2.646,00
Research & Development	464,70	717,90	834,41	1.378,07	1.460,37	1.343,00
Depreciation/Amortization	n.av.	n.av.	n.av.	n.av.	n.av.	n.av.
Interest Expense (Income), Net Operating	n.av.	n.av.	n.av.	n.av.	n.av.	n.av.
Unusual Expense (Income)	n.av.	n.av.	n.av.	n.av.	135,23	149,00
Other Operating Expenses, Total	n.av.	n.av.	n.av.	n.av.	n.av.	n.av.
Total Operating Expense	3.385,05	4.762,65	7.667,47	13.390,84	21.849,34	24.647,00
Operating Income	-186,69	-716,63	-667,34	-1.632,09	-388,07	-69,00
Interest Income (Expense), Net Non-Operating	-99,76	-117,34	-164,18	-399,27	-637,04	-593,00
Gain (Loss) on Sale of Assets	n.av.	n.av.	n.av.	n.av.	n.av.	n.av.
Allowance for Funds Used During Const.	n.av.	n.av.	n.av.	n.av.	n.av.	n.av.
Other, Net	1,81	-41,65	85,17	-177,67	20,37	-3,00
Income Before Tax	-284,64	-875,62	-746,35	-2.209,03	-1.004,75	-665,00
Income Tax - Total	9,40	13,04	26,70	-691,10	57,84	110,00
Income After Tax	-294,04	-888,66	-773,0 5	-1.517,93	-1.062,58	-775,00
Minority Interest	n.av.	n.av.	98,13	279,18	86,49	-87,00
Equity In Affiliates	n.av.	n.av.	n.av.	n.av.	n.av.	n.av.
U.S. GAAP Adjustment	n.av.	n.av.	n.av.	n.av.	n.av.	n.av.
Net Income Before Extra. Items	-294,04	-888,66	-674,91	-1.238,75	-976,09	-862,00
Total Fotos sullis and Kanaa				700.05		
Total Extraordinary Items	n.av. -294.04	n.av. -888.66	n.av. -674.91	-722,65 -1.961,40	n.av. -976.09	n.av. -862.00
Net Income	-254,04	-000,00	-074,91	-1.901,40	-976,09	-002,00
Total Adjustments to Net Income	n.av.	n.av.	n.av.	n.av.	n.av.	n.av.
Income Available to Common Excl. Extra. Items	-294,04	-888.66	-674,91	-1.238,75	-976.09	-862,00
Income Available to Common Incl. Extra. Items	-294,04	-888,66	-674,91	-1.961,40	-976,09	-862,00
income Available to Common inci. Extra. items	-254,04	-000,00	-074,31	-1.561,40	-976,09	-002,00
Dilution Adjustment*	n.av.	n.av.	n.av.	n.av.	n.av.	n.av.
Diluted Net Income*	-294,04	-888,66	-674,91	-1.961,40	-976,09	-862,00
Diluted Weighted Average Shares* (in million)	622,70	641,01	721,06	828,79	852,63	885,00
Diluted EPS Excluding Extrordinary Items (USD)	-0,47	-1,39	-0,94	-1,49	-1,14	-0,97
	1					
Dividends per Share - Common Stock Primary Issue (USD)	n.av.	n.av.	n.av.	n.av.	n.av.	n.av.
Diluted Normalized EPS (USD)	-0,47	-1,39	-0,94	-1,49	-1,04	-0,83

D. BALANCE SHEET

SH	Cash	n.av.	n.av.	n.av.	n.av.	n.av.	n.av.
	Cash & Equivalents	1.905,71	1.196,91	3.393,22	3.367,91	3.685,62	6.268,00
	Short Term Investments	n.av.	n.av.	n.av.	n.av.	n.av.	n.av.
	Cash and Short Term Investments	1.905,71	1.196,91	3.393,22	3.367,91	3.685,62	6.268,00
	Accounts Receivable - Trade, Net	226,60	168,97	499,14	515,38	949,02	1.324,00
	Total Receivables, Net	226,60	168,97	499,14	515,38	949,02	1.324,00
	Total Inventory	953,68	1.277,84	2.067,45	2.263,54	3.113,45	3.552,00
Υ	Prepaid Expenses	76,13	115,7	194,5	268,4	365,7	713,00
A	Other Current Assets, Total	17,95	22,63	105,52	155,32	192,55	246,00
	Total Current Assets	3.180,07	2.782,01	6.259,80	6.570,52	8.306,31	12.103,00
	Property/Plant/Equipment, Total - Gross	2.121,86	3.974,46	6.980,44	11.751,32	23.106,64	24.985,00
	Accumulated Depreciation, Total	-292,59	-571,13	-997,49	-1.723,79	-3.652,22	-4.863,00
N	Property/Plant/Equipment, Total - Net	2.596,01	5.194,74	15.036,92	20.491,62	19.691,23	20.199,00
/ [Goodwill, Net	n.av.	n.av.	n.av.	60,24	68,16	198,00
	Intangibles, Net	n.av.	n.av.	376,15	361,50	282,49	339,00

Company fundamentals



Company: Tesla Inc

Last update: 2020-08-31

A. BASICS

Fiscal period	2014	2015	2016	2017	2018	2019
Total Utility Plant, Net	n.av.	n.av.	n.av.	n.av.	n.av.	n.av.
Long Term Investments	n.av.	n.av.	n.av.	n.av.	n.av.	n.av.
Note Receivable - Long Term	n.av.	n.av.	506,30	456,65	421,55	393,00
Other Long Term Assets, Total	54,58	91,20	484,92	714,85	969,88	1.077,00
Other Assets, Total	n.av.	n.av.	n.av.	n.av.	n.av.	n.av.
Total Assets	5.830,67	8.067,94	22.664,08	28.655,37	29.739,61	34.309,00
Accounts Payable	777,95	916,15	1.860,34	2.390,25	3.404,45	3.771,00
Payable/Accrued	n.av.	n.av.	n.av.	n.av.	n.av.	n.av.
Accrued Expenses	197,65	321,59	1.057,13	1.324,51	1.372,97	2.091,00
Notes Payable/Short Term Debt	0,00	0,00	0,00	0,00	0,00	0,00
Current Port. of LT Debt/Capital Leases	611,10	627,93	1.150,15	896,55	2.567,70	1.785,00
Other Current Liabilities, Total	520,47	945,37	1.759,39	3.063,36	2.647,02	3.020,00
Total Current Liabilities	2.107,17	2.811,04	5.827,01	7.674,67	9.992,14	10.667,00
Long Term Debt	1.876,98	2.068,38	5.978,28	8.829,06	8.410,49	10.402,00
Capital Lease Obligations	n.av.	n.av.	n.av.	589,33	993,18	1.232,00
Total Long Term Debt	1.876,98	2.068,38	5.978,28	9.418,39	9.403,67	11.634,00
Total Debt	2.488,08	2.696,31	7.128,43	10.314,94	11.971,37	13.419,00
Deferred Income Tax	n.av.	n.av.	n.av.	n.av.	n.av.	n.av.
Minority Interest	n.av.	n.av.	1.152,21	1.395,08	1.390,36	1.492,00
Other Liabilities, Total	934,81	2.104,82	4.953,66	5.929,99	4.030,20	3.898,00
Total Liabilities	4.918,96	6.984,24	17.911,17	24.418,13	24.816,37	27.691,00
Redeemable Preferred Stock	n.av.	n.av.	n.av.	n.av.	n.av.	n.av.
Preferred Stock - Non Redeemable, Net	n.av.	n.av.	n.av.	n.av.	n.av.	n.av.
Common Stock	0,13	0,13	0,16	0,17	0,17	0,18
Additional Paid-In Capital	2.345,27	3.409,45	7.773,73	9.178,02	10.249,12	12.736,82
Retained Earnings (Accumulated Deficit)	-1.433,66	-2.322,32	-2.997,24	-4.974,30	-5.317,83	-6.083,00
Treasury Stock - Common	n.av.	n.av.	n.av.	n.av.	n.av.	n.av.
ESOP Debt Guarantee	n.av.	n.av.	n.av.	n.av.	n.av.	n.av.
Unrealized Gain (Loss)	n.av.	n.av.	n.av.	n.av.	n.av.	n.av.
Other Equity, Total	-0,02	-3,56	-23,74	33,35	-8,22	-36,00
Total Equity	911,71	1.083,70	4.752,91	4.237,24	4.923,24	6.618,00
Total Liabilities & Shareholders' Equity	5.830,67	8.067,94	22.664,08	28.655,37	29.739,61	34.309,00
Takal O amana Ohama Outstandlan (la million)	628,44	657.42	007.04	942.00	962.02	905,00
Total Common Shares Outstanding (in million)	-	657,13	807,81	843,99	863,02	
Total Preferred Shares Outstanding (in million)	n.av.	n.av.	n.av.	n.av.	n.av.	n.av.

FLOW STATEMENT						
Net Income/Starting Line	-294,04	-888,66	-773,05	-2.240,58	-1.062,58	-775,0
Depreciation/Depletion	231,93	422,59	947,10	1.636,00	1.901,05	2.154,0
Amortization	n.av.	n.av.	n.av.	n.av.	n.av.	n.a
Deferred Taxes	n.av.	n.av.	n.av.	n.av.	n.av.	n.a
Non-Cash Items	261,60	434,86	395,98	1.040,52	1.201,38	1.375,
Cash Receipts	n.av.	n.av.	n.av.	n.av.	n.av.	n.
Cash Payments	n.av.	n.av.	n.av.	n.av.	n.av.	n.
Cash Taxes Paid	3,12	9,46	16,39	65,70	35,41	54.
Cash Interest Paid	20,54	32,06	38,69	182,57	380,84	455
Changes in Working Capital	-256,83	-493,29	-693,86	-496,60	57,95	-349
Cash from Operating Activities	-57,34	-524,50	-123,83	-60,65	2.097,80	2.405
Capital Expenditures	-969,89	-1.634,85	-1.440,47	-4.081,35	-2.319,52	-1.437
Other Investing Cash Flow Items, Total	-20,56	-38,70	359,39	-114,52	-17,91	11
Cash from Investing Activities	-990,44	-1.673,55	-1.081,09	-4.195,88	-2.337,43	-1.436
Financing Cash Flow Items	-638,58	-17,03	160,24	547,49	188,90	-554
Total Cash Dividends Paid	-636,36 n.av.	-17,03 n.av.	n.av.	n.av.	n.av.	-554 n.
Issuance (Retirement) of Stock, Net	489,62	856,61	1.865,55	481,79	295,71	1.285
Issuance (Retirement) of Debt. Net	2.292,09	683,94	1.718,19	3.385,59	89,14	798
Cash from Financing Activities	2.143,13	1.523,52	3.743,98	4.414,86	573,76	1.529
Foreign Exchange Effects	-35,53	-34,28	-6,55	39,73	-22,70	8
Net Change in Cash	1.059,82	-708,81	2.532,51	198,06	311,43	2.506

Public Co's via Brian



Rationale for this sheet: When searching for company data, it is not always easy to get the numbers of the 'right' company. We are continuously improving the search logic, but we wanted to give you the chance to find the 'right' public company as well. In this list you can find some company IDs, the full list under the link below. Use the "ID" in your next Brian Query, e.g. "Send me the numbers for IQ24937" which stands for Apple. You still can search for RIC codes and company names, but these are less reliable.

ID	RIC	Company long name	
	AAPL.O		
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IQ21835	MSFT.O	Microsoft Corporation	
IQ18749	AMZN.O	Amazon.com, Inc.	
IQ29096	GOOGL.O	Alphabet Inc.	
IQ20765463	FB.O	Facebook, Inc.	
IQ100231	Т	AT&T Inc.	
IQ42083601	BABA.K	Alibaba Group Holding Limited	
IQ33018	601318.SS	Ping An Insurance	
IQ313055	WMT	Walmart Inc.	
IQ38043467	V	Visa Inc.	
IQ11042136	0700.HK	Tencent Holdings Limited	
IQ415798	VZ	Verizon Communications Inc.	
IQ139677	JNJ	Johnson & Johnson	
IQ406338	XOM	Exxon Mobil Corporation	
IQ31973	NESN.S	Nestlé S.A.	
IQ33328	PG	The Procter & Gamble Company	
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